

## Message Text

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PAGE 01 STATE 079982  
ORIGIN COME-00

INFO OCT-01 AF-10 EUR-12 NEA-10 ISO-00 EB-08 SIG-03  
/044 R

DRAFTED BY COM/BED/CAGNE/AJPLANAGAN:LJ  
APPROVED BY EB/OCA:ALZUCCA  
COM/BED/CAGNE/PBHALE  
COM/ALP/BNEUHART  
STATE/OCA/EB/WRAU  
STATE/NEA/RA/DMORRISON

-----018048 290345Z /70

P 290206Z MAR 78  
FM SECSTATE WASHDC  
TO AMEMBASSY ABU DHABI PRIORITY  
AMCONSUL ALEXANDRIA PRIORITY  
AMEMBASSY ALGIERS PRIORITY  
AMEMBASSY ATHENS PRIORITY  
AMEMBASSY AMMAN PRIORITY  
USINT BAGHDAD PRIORITY  
AMEMBASSY BEIRUT PRIORITY  
AMEMBASSY CAIRO PRIORITY  
AMCONSUL CASABLANCA PRIORITY  
AMEMBASSY DAMASCUS PRIORITY  
AMCONSUL DHAHRAN PRIORITY  
AMEMBASSY DOHA PRIORITY  
AMCONSUL JERUSALEM PRIORITY  
AMEMBASSY JIDDA PRIORITY  
AMEMBASSY KHARTOUM PRIORITY  
AMEMBASSY KUWAIT PRIORITY  
AMEMBASSY MANAMA PRIORITY  
AMEMBASSY MUSCAT PRIORITY  
AMCONSUL ORAN PRIORITY  
AMEMBASSY RABAT PRIORITY  
USLO RIYADH PRIORITY  
AMEMBASSY ROME PRIORITY  
AMEMBASSY SANA PRIORITY  
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AMCONSUL TANGIER PRIORITY  
AMEMBASSY TEHRAN PRIORITY  
AMEMBASSY TEL AVIV PRIORITY  
AMEMBASSY TRIPOLI PRIORITY  
AMEMBASSY TUNIS PRIORITY

UNCLAS STATE 079982

E.O. 11652:N/A

TAGS:OCON, XF

SUBJECT: NEA ECONOMIC/COMMERCIAL OFFICERS CONFERENCE

1. THE PRELIMINARY AGENDA FOR THE TANGIER CONFERENCE  
FOLLOWS:

MONDAY APRIL 3:

1830

RECEPTION FOR CONFERENCE PARTICIPANTS, HOSTED BY  
CONSUL GENERAL HARLAND EASTMAN

TUESDAY APRIL 4:

0815-0830

CONFERENCE CONVENED BY FIRST-DAY CHAIRMAN WILLIAM RAU,  
CONFERENCE CONVENED BY FIRST-DAY CHAIRMAN WILLIAM RAU,  
CHIEF, COMMERCIAL DEVELOPMENT DIVISION/EB/OCA

0830-0845

WELCOME TO TANGIER

0845-0915

REMARKS BY VERNON C. STANSBURY, DEPUTY DIRECTOR, BUREAU OF  
EXPORT DEVELOPMENT, ITA, COMMERCE

0915-0930

DISCUSSION

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0930-1000

REMARKS BY DIRECTOR OF THE OFFICE OF REGIONAL AFFAIRS FOR  
THE BUREAU OF NEAR EASTERN/SOUTH ASIAN AFFAIRS STEPHEN E.  
PALMER

1000-1015

DISCUSSION

,015-1045

BREAK AND GROUP PHOTO

1045-1125

REMARKS BY ALBERT ZUCCA, DIRECTOR, OFFICE OF COMMERCIAL  
AFFAIRS

,125-1200

1125-1200

REMARKS BY PETER HALE, DIRECTOR, COMMERCE ACTION GROUP FOR  
THE NEAR EAST, "THE COMMERCIAL OUTLOOK"

1200-1400

LUNCH

1400-1700

PRESENTATION ON U. S. BOYCOTT REGULATIONS

1530-1545

BREAK

STEPHEN PALMER, MODERATOR

HOMER MOYER, DEPUTY GENERAL COUNSEL, COMMERCE  
PETER HALE, COMMERCE  
DAVID MORRISON, STATE, NEA/COMMERCIAL COORDINATOR  
LEONARD SANTOS, DEPARTMENT OF TREASURY  
GORDON DANIELS, JIDDA  
SAMUEL HART, TEL AVIV  
STEPHEN BUCK, KUWAIT  
WEDNESDAY APRIL 5:

0845-0900  
CONFERENCE CONVENED BY SECOND-DAY CHAIRMAN PETER B. HALE,  
COMMERCE  
0900-0930  
PRESENTATION BY BUREAU OF FIELD OPERATIONS, GAYLE SHELTON,  
DIRECTOR, BIRMINGHAM DISTRICT OFFICE  
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0930-0945  
DISCUSSION  
0945-1015  
PRESENTATION BY OPIC AMBASSADOR ROBERT SMITH, VICE  
PRESIDENT FOR DEVELOPMENT  
1015-1030  
DISCUSSION

1030-1045  
BREAK  
1045-1230  
WORKSHOP ON MAJOR PROJECT ISSUES  
ALBERT J. PLANAGAN, MODERATOR, CAGNE, CHIEF, BUSINESS  
FACILITATION STAFF  
WILLIAM RAU, STATE/EB/OCA/CD  
LEONARD SANTOS, TREASURY  
DANIEL DOLAN, ABU DHABI  
DAVID WESTLEY, TEHRAN  
SHIRL MCARTHUR, ALGIERS

1230-1400  
LUNCH  
1400-1430  
PRESENTATION BY ITA ON TRADE POLICY, ROGER SEVERANCE,  
DEPUTY DIRECTOR, OFFICE OF COUNTRY AFFAIRS, BIEPR

1430-1445  
DISCUSSION

1445-1500  
BREAK

,500-1700  
WORKSHOP ON NEAR EAST TRADE PROMOTION PROGRAMS AND EVENTS  
PETER B. HALE, MODERATOR  
WILLIAM RAU  
BROOKS RYNO, TEHRAN  
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GORDAN POWERS, MANAMA  
THOMAS GREENE, CASABLANCA  
ED KINNEAR, ATHENS RTDO  
THURSDAY APRIL 6:  
0850-0900  
0850-0900  
CONFERENCE CONVENED BY THIRD-DAY CHAIRMAN ALBERT ZUCCA,  
STATE  
0900-1030  
WORKSHOP ON OFFICE OF EXPORT DEVELOPMENT PROGRAMS  
MERRITT FREEMAN, ACTING DIRECTOR, OFFICE OF EXPORT  
DEVELOPMENT, MODERATOR  
DONNELL SMITH, ALGIERS  
DONALD MYERS, DHAHRAN  
1030-1045  
BREAK

1045-1215  
WORKSHOP ON COUNTRY COMMERCIAL PROGRAMS AND STRATEGIES  
PETER B. HALE, COMMERCE, MODERATOR  
ALBERT ZUCCA, STATE  
HARRY MONTGOMERY, TUNIS  
JOSEPH EBLAN, JIDDA  
RICHARD RUEDA, TEL AVIV  
1215-1345  
LUNCH  
1345-1445  
PANEL ON CAREER MANAGEMENT  
BETTY NEUHART, DIRECTOR, OFFICE OF INTERNATIONAL RESOURCE  
MANAGEMENT, COMMERCE  
ANTHONY WALLACE, BUREAU OF PERSONNEL, STATE, LYNWOOD EATON,  
STATE  
1445-1515  
PANEL ON TRAINING PROGRAMS FOR FSL'S  
BETTY NEUHART, COMMERCE  
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ANTHONY WALLACE, STATE  
1515-1530  
BREAK  
1530-1700  
WORKSHOP ON EXPORT FINANCING  
WILLIAM RAU, STATE, MODERATOR  
THOMAS MORAN, DEPUTY VICE PRESIDENT FOR THE MIDDLE EAST

AND AFRICA, EXPORT-IMPORT BANK

CHARLES CURRIER, DUBAI

BAYTON REDECKER, RABAT

TAIN TOMPKINS, BEIRUT

HENRY MATTOX, CAIRO

1700-1730

SUMMATION AND CLOSING

CONSUL GENERAL EASTMAN

VERNON STANSBURY, COMMERCE

ALBERT ZUCCA, STATE

2. ALL ADDRESSEES: PLEASE INFO TANGIER ON ALL CONFERENCE  
RELATED TRAFFIC AFTER MARCH 27, AS WASHINGTON COORDINATOR  
ALBERT PLANAGAN WILL BE IN TANGIER THAT WEEK. COOPER

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NNN

## Message Attributes

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**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 jan 1960  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition Event:**  
**Disposition History:** n/a  
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**Enclosure:** n/a  
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**Errors:** N/A  
**Expiration:**  
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**Review Exemptions:** n/a  
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**Subject:** NEA ECONOMIC/COMMERCIAL OFFICERS CONFERENCE  
**TAGS:** OCON, XF  
**To:** ABU DHABI ALEXANDRIA MULTIPLE  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014